

March 20, 2013

Browns Tree Care
PO Box 181524
Dallas, TX 75218

Dear Mr. Brown,

I am writing to you to express my enjoyment and complete satisfaction for the tree work you performed for my family at our Cedar Creek lake house yesterday.

Like you I am an owner and manage a small construction business for more than 30 years. I watched in admiration as your company performed its art with tree removal and replacement in near flawless perfection. Your employees were respectful, courteous, and well trained. It was obvious as the project continued that they work together as a team taking pride in their work and performance. I strive to be sure my company is perceived in the same manner as yours as we perform our services in the marketplace.

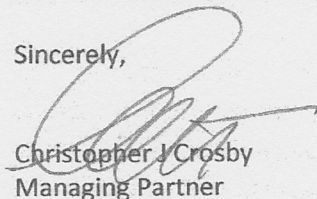
Your personal professionalism, knowledge, and vast experience with the type, health, and projected life of trees in our area helped us to better understand the best solution for dealing with our existing drought stricken trees and best choices to plant going forward. Never was there an effort on your part to push a sale, rather you shared your knowledge freely giving us comfort and belief that you were the right company to do our work.

After selecting Browns Tree Care to perform our work, your communication was excellent supported by itemized proposal of our work, timely scheduling, and performance of scope of work within the projected time frame given. The trees you planted met and exceeded our expectations. Your pricing seemed fair when we read your proposal and when compared to the end product we received made us feel as though we ended up with value far beyond the price we paid.

Please feel free to use my name as a referral. I look forward to working with you again as you have earned another loyal and satisfied customer.

Best wishes for continued success to you, your company, and your entire family.

Sincerely,


Christopher J. Crosby
Managing Partner